

## Imagine your auto dealership more profitable, more efficient

- Easy access to finance and insurance documents for audit and tax needs.
- Convenient retrieval of repair orders to ensure your dealership receives payment for repairs from the manufacturer.
- Centralized accounting processes that boost efficiency, improve cash flow and increase early payment discounts.
- More square footage dedicated to enhancing the customer experience, with no need for filing cabinets.
- No more lost documents or wasted time.
- Save money by avoiding the use of preprinted forms.









Paper is expensive to print, store, and manage. Documents are stapled, clipped, lost, and filed or found manually. Dealer software may get you some of the benefits of electronic document storage, but you don't own your data, and these systems can't store supplemental documents like third-party invoices, mechanic's notes or diagnostic test results. There are also no automated workflows to save staff time and help you reduce expenses.

You're challenged to keep customers happy and engaged, from providing a top-notch buying experience to maintaining a service department that impresses. There are lots of things you can't control: consumer demand, interest rates, competition from fast oil change outlets and online buying services for cars and trucks. But you can invest in technology that pays you back.





## With Document Management you can:

-  **Modernize processes** to provide the quick convenient service today's customer expects.
-  **Speed up the booking process** in finance and insurance with electronic forms and e-signatures.
-  **Share information effortlessly** between departments with digital workflows that ensure nothing gets lost.
-  **Automate every step** of the repair order process from the walk-around to the cashier.
-  **Improve follow-up** on warranty claim payments.
-  **Avoid fines** with secure customer information and set up automated retention schedules.
-  **Automate** capture and retention of deal jackets.
-  **Search** by customer name, VIN number or any other value.

## Best in Class

- Deployed via cloud or on-premises, whichever works best for you.
- High ease of use and fast implementation.
- Start small and scale easily as your dealership grows.
- Extensive experience with digital transformation at over 120 car dealerships throughout the U.S.

*"If a part gets recalled, we must find every customer we sold it to and now we can pull up every invoice! We can search by date, invoice number, unit number, even fulltext. I cannot believe how fast we find stuff."*

– Fred DeVore, Co-Owner  
Peterbilt of Wyoming

## Use Case

The largest Mercedes-Benz dealer in the U.S., Fletcher Jones Motorcars (FJM), has been using a document management solution to store sales documentation and repair orders for over 20 years. Improved access to information allows FJM to provide superior customer service and simplify document management practices, all while reducing costs by over \$40,000 annually.